



Are you looking for more creative freedom, more personal fulfillment and even more team spirit? **Then SNP is the right place for you!**

The **SNP Group** isn't just another SAP software and consulting firm. Our unrivaled platform streamlines transformation processes in ways that others can only dream of. As pioneers in data transformation, we revolutionize the way companies future-proof their system landscapes with our software platform SNP Kyano and the BLUEFIELD™ approach.

No matter your role, **Starting at SNP** offers you the opportunity to work with the best minds in the industry and develop unparalleled solutions trusted by some of the world's largest companies. Leveraging our expertise to empower our customers to achieve their goals is what drives us as a team at SNP.

Help us shape the digital future of organizations across the world by applying now as a

## SAP Transformation Advisor NEMEA (f/m/d)

You can work remotely or at our location(s) in Heidelberg, Hamburg, Berlin, Thale, Magdeburg or Munich

### Your Mission: Join our team!

- Implement presales measures, such as analyzing business processes, (SAP) system landscapes and customer requirements
- Develop a suitable Solution Design based on the SNP product- and service portfolio
- Guide customers through their decision-making process in a professional manner with attention to detail
- You independently design and conduct workshops
- You work closely with both our Sales and Partner Management team on tenders, preparing quotation calculations and give presentations

### What we are looking for: Your profile

- You have at least 5 years of relevant experience in the field of Solution Architecture, Consulting or Business Development, ideally in a SAP environment
- Strong knowledge of SAP, its processes, products and common solutions
- Professional experience of working with C-Level decision makers and enterprise customers
- Extended experience in moderating workshops and negotiating
- Self-motivated, structured, and reliable way or working with strong organizational skills and affinity to work in an international team

- Identify potential for further development of the SNP product and service portfolio as well as cross- and upselling potential
- Participation in conferences and trade fairs
- Excellent communication skills both written and spoken in English, German language skills are a plus
- Willingness to travel

## Be More @SNP: Discover your full potential

**New prospects:** At SNP, you will work in an international, diverse environment where you feel truly valued. You will not only shape our growth and success, but also that of our customers.

**Strong alone, unbeatable together:** Together, we will rise to every challenge, no matter how demanding. Together, we are unstoppable.

**Personal growth:** As a dedicated team member, you can quickly take on more responsibility. We will support you with tailored development measures.

**Flexible work:** We define your preferred working hours and place of work together with you.

**More than just a salary:** We offer a range of additional benefits: Supplementary company health insurance, company pension scheme, capital-forming payments, sabbatical, job bike, Deutschlandticket and other mobility solutions, childcare subsidy for non-school-age children, gym subsidy, employee shopping discounts and much more.

Apply Now

## Contact

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