



Are you looking for more creative freedom, more personal fulfillment and even more team spirit? **Then SNP is the right place for you!**

The **SNP Group** isn't just another SAP software and consulting firm. Our unrivaled platform streamlines transformation processes in ways that others can only dream of. As pioneers in data transformation, we revolutionize the way companies future-proof their system landscapes with our software platform SNP Kyano and the BLUEFIELD™ approach.

No matter your role, **Starting at SNP** offers you the opportunity to work with the best minds in the industry and develop unparalleled solutions trusted by some of the world's largest companies. Leveraging our expertise to empower our customers to achieve their goals is what drives us as a team at SNP.

Help us shape the digital future of organizations across the world by applying now as a

## Senior Sales Operations Expert (f/m/d) - UK/ Germany

You can work remotely or at our location(s) in London, Heidelberg, Hamburg, Berlin, Thale, Magdeburg or Munich

### Your Mission: Join our team!

- Manage the global approval process for pricing and large deal requests in coordination with Sales and Partner teams
- Analyze deal structures and make data-backed recommendations to senior leadership
- Define, implement, and monitor global sales processes, policies, and standards
- Develop and manage management reports to provide visibility into sales performance and operational governance
- Support the creation and communication of sales policies and procedures

### What we are looking for: Your profile

- Completed degree in Business Administration, Finance, IT, Economics, or a related field
- Professional experience in a support function such as Sales Operations, Pricing, Finance, or IT
- Solid understanding of Salesforce or a similar CRM system
- Proficient in MS Office tools, especially Excel
- Strong conceptual and analytical thinking with great attention to detail

- Contribute to continuous improvement efforts across sales tools, reporting, and processes
- Self-motivated, structured, and reliable way of working with strong organizational skills and affinity to work in an international team
- Excellent written and spoken English; German language skills are a plus but not required

## Be More @SNP: Discover your full potential

**New prospects:** At SNP, you will work in an international, diverse environment where you feel truly valued. You will not only shape our growth and success, but also that of our customers.

**Strong alone, unbeatable together:** Together, we will rise to every challenge, no matter how demanding. Together, we are unstoppable.

**Personal growth:** As a dedicated team member, you can quickly take on more responsibility. We will support you with tailored development measures.

**Flexible work:** We define your preferred working hours and place of work together with you.

**More than just a salary:** We offer a range of additional benefits: Supplementary company health insurance, company pension scheme, capital-forming payments, sabbatical, job bike, Deutschlandticket and other mobility solutions, childcare subsidy for non-school-age children, gym subsidy, employee shopping discounts and much more.

Apply Now

## Contact

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